



Job Title: Director/Senior Director, Business Development & Alliance Management

Department: TRAD

Reporting to: VP, Translation R&D & External Alliances

Location: Boston, MA

The Translation Research & Alliance group within the Translational Research & Development (TRAD) department at Rhythm is seeking a Director/Sr Director, Business Development & Alliance Management reporting to the VP, Translation Research & Alliances.

Summary of Key Responsibilities:

- Identify, negotiate and execute on partnerships with academic and medical institutions, payers, and other initiatives to gain access to biobank samples and data with the aim to identify patients and enhance our understanding of the clinical algorithm associated with MC4R pathway deficiency.
- Assisting in the development and execution of complementary strategies to gain access to patient samples and data, such as through pre-competitive consortia, third-party aggregators, and other mechanisms.

Qualifications:

- Minimum of 5-10 years of business development, alliance management, and/or strategic consulting experience in the life sciences, healthcare, or pharmaceutical industries
- Strong record of deal negotiation and execution, creative partnership structuring
- Advanced degree (PhD or MD) in the life sciences. A degree in business administration (MBA) is highly desirable/preferred
- Experience in genetics, genomics, precision medicine, biomarkers, or diagnostics preferred

Preferred Skills:

- Commitment to successful execution and delivery
 - Well-organized with strong project management skills and ability to prioritize workloads
 - Must thrive in working in a fast-paced, innovative environment while remaining flexible, proactive, resourceful, and efficient
 - Excellent interpersonal skills with demonstrated ability to work with and effectively support cross-functional teams
 - Ability to manage complex projects in parallel
 - Creative, innovative, problem-solving approach
 - Independent, self-starter, but with an ability to be a strong team player
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This is not meant to be an exhaustive list of all responsibilities, duties, and skills required for this role. The role may be required to perform other related duties, as assigned.